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**Regional
Development**

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**MANAGEMENT STATEMENT/FINANCIAL MEMORANDUM (MSFM) BETWEEN DRD
AND NI WATER**

One of the Public Accounts Committee's recommendations (recommendation 16) following its consideration of Procurement and Governance in NIW was that the introduction of a new governance agreement, in the form of a Management Statement/Financial Memorandum (MSFM), should be put in place between DRD and NI Water for as long as NI Water continues to receive large amounts of public funding.

In response to this, a Management Statement/Financial Memorandum has now been agreed between NI Water and DRD in conjunction with DFP. The MSFM is effective from 1 April 2012 and will replace the existing Governance Letter.

I request that the attached MSFM is placed in the Assembly Library for the information of members.

Please let me know if you require anything further.

Yours sincerely

GARY FAIR

cc: Barbara Faloona
Grainne Samm
Jim McKeown
Pauline Murray
Alan Doherty
Graeme Reid (OFMDFM)

**MANAGEMENT STATEMENT
AND FINANCIAL MEMORANDUM**

Between

Department for Regional Development

And

Northern Ireland Water Limited (NIW)

Effective from 1 April 2012

Management Statement and Financial Memorandum – NIW

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Part 1 - Management Statement

INTRODUCTION

1.1.1 This Management Statement and the Financial Memorandum included in Part 2 (known together as the MSFM) have been drawn up by the Department for Regional Development (DRD) in consultation with Northern Ireland Water Limited (NIW). The Management Statement sets out the broad framework within which NIW will operate and the associated Financial Memorandum sets out in greater detail certain aspects of the financial provisions which NIW will observe. This document sets out the broad framework within which NIW will operate, in particular:

- NIW's overall aims, objectives and targets in support of the Department's wider strategic aims and the outcomes and targets contained in the current Programme for Government (PfG);
- the rules and guidelines relevant to the exercise of NIW's functions, duties and powers;
- the conditions under which any public funds are paid to NIW; and
- how NIW is to be held to account for its performance.

1.1.2 The MSFM replaces the Governance Letters previously issued to NIW by DRD. The MSFM is issued to NIW under Article 213(5)(b) of the Order which enables the Department to subject grants made in respect of the "initial period" (under Article 213(3) of the Order) to such conditions as the Department, with the approval of the Department of Finance and Personnel (DFP), determines. This MSFM sets out the principles underpinning the relationship between NIW and DRD as Shareholder. It covers both the rights of the Shareholder and the guidelines by which those rights will be exercised.

1.1.3 The MSFM should be read in conjunction with the legal framework as set out in the Memorandum and Articles of Association, the Companies Act 2006 and other relevant legislation and law governing limited companies, and within the regulatory framework in which NIW operates. This document is intended to outline how the provisions of these documents and the NIW/Shareholder relationship works in practice.

1.1.4 The terms and conditions set out in the MSFM may be supplemented by guidelines or directions issued by the Department/Minister in respect of the exercise of any individual functions, powers and duties of NIW subject to Article 295 limitations. While NIW may propose amendments to this document at any time, the Department will determine what changes, if any, are to be incorporated in the document. Significant variations to the document will be cleared with

DFP Supply after consultation with NIW, as appropriate. (The definition of “significant” will be determined by DRD in consultation with DFP).

- 1.1.5 A copy of the MSFM should be given to all newly appointed Board members, senior NIW executive staff and Departmental sponsor staff on appointment. Additionally, the MSFM should be tabled for the information of Board members at least annually at a full meeting of the Board. Amendments made to the MSFM should also be brought to the attention of the full Board on a timely basis.
- 1.1.6 The document will be periodically reviewed by the Department (Section 19 below refers).
- 1.1.7 The MSFM is approved by DFP Supply, and signed and dated by the relevant DRD Official and an NIW Board nominated signatory.
- 1.1.8 Any question regarding the interpretation of the document will be resolved by the Department after consultation with NIW and, as necessary, with DFP Supply.
- 1.1.9 Copies of this document and any subsequent substantive amendments will be placed in the Library of the Assembly. (Copies will also be made available to members of the public on NIW’s website – <http://www.niwater.com>).

1.2 Shareholder Principles

- 1.2.1 While there is still a formal Shareholder/Company relationship in place, the on-going level of government subsidy in lieu of domestic charges and the reclassification of NIW as a Non Departmental Public Body (NDPB) for public expenditure (PE) purposes, have required different governance arrangements to be put in place other than what was originally intended at this point in time. As a result the Company’s commercial freedoms will be restricted by the constraints of the PE system. This document outlines how this works in practice.
- 1.2.2 High-level Shareholder Objectives have been agreed between DRD and NIW.
- 1.2.3 The term “Shareholder” is used interchangeably to refer to the Minister and the Department.

1.3 Founding Legislation; Status

- 1.3.1 NIW was established through the Water and Sewerage Services (NI) Order 2006 as a government owned company (GoCo) limited by shares, and the Company was appointed as the water and sewerage undertaker under Articles 13, 18 and 19 of the Order. The constitution of NIW is set out in the Company’s Articles of Association. While it is

classified as a NDPB, the Company does not carry out its functions on behalf of the Crown.

1.4 The Functions, Duties and Powers of NIW

1.4.1 The functions, duties and powers of NIW are provided for by the Water and Sewerage Services (Northern Ireland) Order 2006.

1.5 PE Classification

1.5.1 NIW is classified by the Office of National Statistics (ONS) as a NDPB for PE and national accounts, administration and policy purposes.

1.5.2 References to NIW include (where they exist) all its subsidiaries and joint ventures that are classified to the public sector for national accounts purposes. If such a subsidiary or joint venture is created, there will be a document setting out the arrangements between it and NIW.

2. **AIMS, OBJECTIVES AND TARGETS**

2.1 Overall Aims

2.1.1 NIW will continue to contribute to the health and well being of the community and the protection of the environment through the provision of modern, high quality water and sewerage services, at the lowest possible efficient long run cost. It will continue to focus on the provision of services, operations, asset management planning and the delivery of upgraded assets to meet quality, service and efficiency targets. It will continue investment and transformation of its core activities and culture to develop a high quality, efficient, sustainable and valuable company for all its stakeholders – customers, employees, and taxpayers (as ultimate owners).

2.2 Objectives and Key Targets

2.2.1 The DRD Minister determines NIW's overall performance framework in the light of DRD's wider strategic aims and current PfG commitments and targets. This is reflected in the Social and Environmental Guidance.

2.2.2 Performance is measured against a suite of Key Performance Indicator (KPI) Targets. The KPI targets are monitored on an ongoing basis by DRD, the Utility Regulator and the environmental regulators. Further performance measuring is undertaken by the Utility Regulator and the Environmental Regulators.

2.2.3 The Minister has agreed the following objectives, key targets and performance measures:

- deliver substantially better quality services more efficiently and at a lower cost;
- manage the business within the financial parameters agreed over the Price Control period and the budget set by the Executive;
- achieve the maximum affordable improvements in environmental compliance in both wastewater treatment and drinking water quality;
- enhance Shareholder value and provide returns in line with the settlement for the Price Control period; and
- strive to meet the aims of the Social and Environmental Guidance.

3. RESPONSIBILITIES AND ACCOUNTABILITY

3.1 The Minister

3.1.1 The Minister is accountable to the Assembly for the performance of NIW. His and the Department's responsibilities include:

- approving NIW's strategic objectives and the policy and performance framework within which NIW will operate;
- keeping the Assembly informed about NIW's performance;
- approving the NIW Annual Budget and Operating Plan; and
- carrying out responsibilities specified in the Order and Articles of Association including, for example, appointments to the Board (**Annex 1** refers), approving the terms and conditions of Board members, appointment of the Chief Executive, approval of terms and conditions of staff, and laying of the NIW Annual Report and Accounts before the Assembly.

3.2 The Accounting Officer of the Sponsor Department

3.2.1 The DRD Permanent Secretary, as the Department's principal Accounting Officer (the 'Departmental Accounting Officer'), is responsible for the overall organisation, management and staffing of DRD and for ensuring that there is a high standard of financial management in DRD as a whole. The Departmental Accounting Officer is accountable to the Assembly for the issue of any subsidy or loan notes to the Company and the receipt of interest and dividend payments from the Company. These issues impact on the DRD Estimates cover voted by the Assembly.

3.2.2 The Departmental Accounting Officer designates the Chief Executive of NIW as the NIW Accounting Officer, and may withdraw the Accounting Officer designation if he/she believes that the incumbent is no longer suitable for the role. Paragraph 3.6 below refers.

3.2.3 The Departmental Accounting Officer is responsible for ensuring that:

- NIW's strategic aims and objectives support the Department's wider strategic aims and current PfG commitments and targets;
- the financial and other management controls applied by the Department to NIW are appropriate and sufficient to safeguard public funds and for ensuring that NIW's compliance with those controls is effectively monitored ("public funds" include not only any funds granted to NIW by the Assembly but also any other funds falling within the stewardship of NIW);
- the internal controls applied by NIW conform to the requirements of regularity, propriety and good financial management;
- any subsidy and loan notes provided to NIW are within the ambit and the amount of the Request for Resources and that Assembly authority has been sought and given; and that
- NIW lives within its approved Resource and Capital Delegated Expenditure Limit (DEL) and Annually Managed Expenditure (AME) budgets in any year.

3.3 The Sponsoring Team in the Department

3.3.1 As noted in 1.2.1 above, the Water Shareholder Unit (WSU) is the sponsor branch responsible for managing both the formal Shareholder relationship and the governance arrangements with NIW as well as managing the process for the appointment of the NIW Chair and Non-Executive Directors (**Annex 1**).

3.3.2 WSU's role is to provide advice and recommendations to the Minister, the DRD Permanent Secretary and the DRD Board. The Unit is led by a Director who has primary responsibility within the branch for overseeing the activities of NIW.

3.3.3 WSU will advise the Minister on, for example:

- an appropriate framework of objectives and targets for NIW in the light of DRD's wider strategic aims and current PfG commitments and targets;
- an appropriate budget for NIW in the light of DRD's overall PE priorities; and
- how well NIW is achieving its strategic objectives and whether it is delivering value for money.

3.3.4 In support of the Minister and the Departmental Accounting Officer, WSU will ensure that:

DRD's investment in NIW is being managed effectively

- Scrutinises and agrees the NIW Annual Budget and Operating Plan with the Board each year;
- Recognises the Chief Executive's Accounting Officer role, and that the Board is accountable to the Shareholder for delivering the agreed Plan (the Price Control (PC) settlement determined by the Utility Regulator) and its projected improvements in quality and serviceability, efficiency targets and financial performance; and
- Ensures that the Board complies with Managing Public Money NI (MPMNI), subject to the derogations in **Annex 2**, in delivery of the Plan within the guidelines in this letter, the financial delegations, the Memorandum and Articles of Association, the Licence and the funding documents.

NIW's performance is on track and its risk management is effective

- While the Company primarily reports to the Utility Regulator on performance, WSU will monitor Company performance to be assured that the Plan is on track i.e. in any given year within a PC period, that the Company is living within the approved NIW Annual Budget and Operating Plan and achieving the agreed performance targets. In circumstances where the Plan is not on track, or where the Board and/or the Shareholder have identified new risks to the delivery of projected Plan outcomes, these will be raised with the Board/Shareholder so that the Board can produce an appropriate management strategy (to be agreed with the Utility Regulator and the Shareholder) to address the matters identified. The Shareholder will also have early sight of the NIW's Statement on Internal Control and will receive mid-year and end-year assurance statements from the Company in line with DRD deadlines.
- Addresses in a timely manner any significant problems arising in NIW whether financial or otherwise, making such interventions in the affairs of NIW as the Department judges necessary to address such problems.
- Periodically carries out a risk assessment of NIW's activities to inform the Department's oversight of NIW; strengthen these arrangements if necessary; and amend this document accordingly. The risk assessment will take into account the nature of NIW's activities; the public monies at stake; its corporate governance arrangements; its financial performance; internal and external auditors' reports; the openness of communications between NIW and the Department; and any other relevant matters.

Communication with NIW is effective

- Informs NIW of relevant Executive policy changes to funding or relevant government accounting rules/guidance in a timely manner; if necessary, advises on the interpretation of that policy; and issues

specific guidance to NIW as necessary. This does not preclude the Company from ensuring that it keeps abreast of any generally accessible changes in government guidance as soon as they issue.

- Brings concerns about the activities of NIW to the attention of the full NIW Board, and requires explanations and assurances from the Board and NIW Accounting Officer that appropriate action has been taken.

3.4 The NIW Board

3.4.1 The Board has corporate responsibility for ensuring that NIW fulfils the aims and objectives set by the Department and approved by the Minister, and for promoting the efficient, economic and effective use of staff and other resources by NIW. To this end, and in pursuit of its wider corporate responsibilities, the Board will:

- establish the overall strategic direction of NIW within the policy and resources framework determined by the Minister and Department;
- constructively challenge NIW's executive committee in its planning, target-setting and delivery of performance;
- ensure that DRD is kept informed of any changes which are likely to impact on the strategic direction of NIW or on the attainability of its targets, and determine the steps needed to deal with such changes;
- ensure that any statutory or administrative requirements for the use of public funds are complied with, including adherence to the subsidy Memorandum of Understanding (MOU) and terms specified in debt documents; that the Board operates within the limits of its statutory authority and any delegated authority agreed with the Department (as outlined in **Annex 3**), and in accordance with any other conditions relating to the use of public funds; and that, in reaching decisions, the Board takes into account all relevant guidance issued by DFP and the Department;
- take appropriate measures to ensure that NIW at all times conducts its operations as economically, efficiently and effectively as possible, with full regard to the relevant legislative provisions and guidance contained in MPMNI;
- ensure that the Board receives and reviews regular financial information concerning the management of NIW; is informed in a timely manner about any concerns about the activities of NIW; and provides positive assurance to the Department that appropriate action has been taken on such concerns;
- demonstrate high standards of corporate governance at all times, including using the independent Audit Committee to help the Board to address the key financial and other risks facing NIW and

- appoint, with the Minister's approval, a Chief Executive to NIW and, in consultation with the Department, set performance objectives and remuneration terms linked to these objectives for the Chief Executive, which give due weight to the proper management and use of public monies.

3.4.2 Individual Board members will act in accordance with their wider responsibilities as members of the Board, namely to:

- comply at all times with Companies Legislation, the Licence, DAO)(DFP)18/05 "Corporate Governance In Central Government Departments" and with the rules and guidance relating to the use of public funds, conflicts of interest, and other wider responsibilities such as those set out in Health and Safety, Employment and Freedom of Information Legislation;
- not misuse information gained in the course of its public service for personal gain or for political profit, nor seek to use the opportunity of public service to promote individual private interests or those of connected persons or organisations, and to declare publicly and to the Board any private interests that may be perceived to conflict with a Board member's public duties;
- comply with the Board's rules on the acceptance of gifts and hospitality, and of business appointments; and
- act in good faith and in the best interests of NIW.

3.4.3 The Department will receive all Board meeting minutes as soon as they have been agreed by the Board.

3.5 The Chair of NIW

3.5.1 As with other non-executive Board appointments, the Chair is appointed by the Minister following a recruitment competition regulated by the Commissioner for Public Appointments NI (CPANI) and carried out by DRD in line with the CPANI Code of Practice. The appointment will last for three years and the Minister will have the option of re-appointing for a further three years after consideration of a performance assessment. WSU organises and manages the appointment process.

3.5.2 The Chair is responsible to the Minister and must ensure that NIW's policies and actions support the wider strategic policies of the Minister; and that NIW's affairs are conducted with probity. The Chair shares corporate responsibility with other Board members, particularly for ensuring that NIW fulfils the aims and objectives set by the Department and approved by the Minister.

3.5.3 The Chair has a particular leadership responsibility which includes the following matters:

- formulating the Board's strategy;
- ensuring that the Board, in reaching decisions, takes proper account of guidance provided by the Minister or the Department;
- promoting the efficient, economic and effective use of staff and other resources;
- encouraging and delivering high standards of regularity and propriety;
- representing the views of the Board to the general public; and
- ensuring that the Board meets at regular intervals throughout the year and that the minutes of meetings accurately record the decisions taken and, where appropriate, the views of individual Board members.

3.5.4 The Chair will:

- ensure that all members of the Board, when taking up office, are fully briefed on the terms of their appointment and on their duties, rights and responsibilities, and receive appropriate induction training, including on the financial management, governance and reporting requirements of a regulated water company operating as a NDPB and on any differences which may exist between private and public sector practice;
- advise DRD of the needs of NIW when Board vacancies arise, with a view to ensuring a proper balance of professional, financial and governance expertise; and
- assess the performance of individual Board members. Board members will be subject to on-going performance appraisal, with a formal assessment being completed by the Chair at the end of each year and prior to any re-appointment of individual members taking place. Members will be made aware that they are being appraised, the standards against which they will be appraised, and they will have an opportunity to contribute to and view their appraisal report. The Chair will also be appraised on an annual basis by the Departmental Accounting Officer or an official acting on his/her behalf, such as a senior non-executive Director.

3.5.5 The Chair will also ensure that a Code of Practice for Board members is in place, based on the Cabinet Office's "Code of Practice for Board Members of Public Bodies", (FD (DFP) 03/06 refers). The Code commits the Chair and other Board members to the Nolan "seven principles of public life", and includes a requirement for a comprehensive and publicly available register of Board members' interests. The register should, as a minimum, list direct and indirect pecuniary interests which members of the public might reasonably think could influence Board members' judgement. Board members are

required to register pecuniary and non-pecuniary interests that relate closely to the Board's activities and interests.

3.5.6 Communications between the Board, the Minister and DRD will normally be through the Chair. The Chair will ensure that the other Board members are kept informed of such communications on a timely basis. Nevertheless, an individual member has the right of access to the Minister on any matter which he/she believes raises important issues relating to his or her duties as a member of the Board. In such cases, the agreement of the rest of the Board should normally be sought.

3.6 The Chief Executive's role as Accounting Officer and Consolidation Officer for Whole of Government Accounts

3.6.1 The Chief Executive of NIW is designated as the NIW Accounting Officer by the Departmental Accounting Officer of DRD. In this role he/she is personally responsible for safeguarding the public funds for which he/she has charge; for ensuring propriety and regularity in the handling of those public funds; and for the day-to-day operations and management of NIW.

3.6.2 The overall responsibilities of the NIW Accounting Officer are outlined in the letter of designation NIW Chief Executive Designation Letter. The responsibilities of Accounting Officers are set out in Chapter 3 of MPMNI. The NIW Chief Executive is therefore expected to adhere to the principles of MPMNI, which set out the duties of an Accounting Officer as being responsible for safeguarding public funds, ensuring that they are applied only to the purposes for which they were voted and, more generally, for efficient and economical administration.

3.6.3 As Accounting Officer, the Chief Executive will exercise the following responsibilities:

On planning and monitoring

- Establish, in agreement with the Utility Regulator, the Department and other relevant stakeholders, NIW's Plan and, each year within the Plan, NIW's Annual Budget and Operating Plan in support of DRD's wider strategic aims and current PfG commitments and targets;
- Inform the Department of progress in helping to achieve DRD's policy objectives and in demonstrating how resources are being used to achieve those objectives;
- Ensure that timely forecasts and monitoring information on performance and finance are provided to the Department; that the Department is notified promptly if there is any risk of over spends or under spends and that corrective action is taken; and that any significant problems, whether financial or otherwise, and whether

detected by internal audit or by other means, are notified to the Department, and the Departmental Accounting Officer if appropriate, in a timely fashion.

On advising the Board

- Advise the Board on the discharge of its responsibilities as set out in the Water and Sewerage Services (Northern Ireland) Order 2006, the Licence and in any other relevant instructions and guidance that may be issued from time to time by DFP or the Department;
- Advise the Board on NIW's performance compared with its aims and objectives;
- Ensure that financial considerations are taken fully into account by the Board at all stages in reaching and executing its decisions, and that standard financial appraisal techniques are followed appropriately; and
- Subject to relevant Companies Legislation, take action in line with Section 3.8 of MPMNI if the Board, or the Chair, is contemplating a course of action involving a transaction which the Chief Executive considers would infringe the requirements of propriety or regularity, or does not represent prudent or economical administration, efficiency or effectiveness.

On managing Risk and Resources

- Ensure that a system of risk management is maintained to inform decisions on financial and operational planning and to assist in achieving objectives and targets;
- Ensure that an effective system of programme and project management and contract management is maintained;
- Ensure compliance with The Utilities Contracts Regulations (2006) and DFP Central Procurement guidance NIW must be able to defend any deviation from the latter.
- Ensure that all public funds made available to NIW (including any income or other receipts) are used for the purpose intended by the Assembly, and that such monies, together with NIW's assets, equipment and staff resources, are used economically, efficiently and effectively;
- Ensure that adequate internal management and financial controls are maintained by NIW, including effective measures against fraud and theft;
- Maintain a comprehensive system of internal delegated authorities that are notified to all staff, together with a system for regularly reviewing compliance with these delegations; and

- Ensure that effective personnel management policies are maintained.

On accounting for NIW's Activities

- Sign the annual report and accounts and be responsible for ensuring that proper records are kept relating to the accounts and that the annual report and accounts are properly prepared and presented in accordance with the Companies Act 2006, International Financial Reporting Standards (IFRS), the Regulatory Accounting Guidelines, any directions issued by the Minister, the Department, or DFP as applicable to NIW;
 - Sign a Statement on Internal Control regarding the NIW's system of internal control for inclusion in the annual report and accounts;
 - Ensure that effective procedures for handling complaints about NIW are established and made widely known within NIW;
 - Act in accordance with the terms of this document and with the relevant Companies Legislation, IFRS, Regulatory Accounting Guidelines, MPMNI, other instructions and guidance issued from time to time by the Department and DFP - in particular, Chapter 3 of MPMNI and the Treasury document, "Regularity and Propriety and Value for Money", (a copy of which the Chief Executive shall receive on appointment). Section 18 of this document refers to other key guidance;
 - Give evidence, normally with the Departmental Accounting Officer, if summoned before the Public Accounts Committee on the use and stewardship of public funds by NIW;
 - Ensure that regard is given to equality matters;
 - Ensure that Lifetime Opportunities is taken into account; and
 - Ensure compliance with the requirements of the Data Protection Act 1998 and the Freedom of Information Act 2000.
- 3.6.4 As NIW Consolidation Officer for Whole of Government Accounts, the Chief Executive will be personally responsible for preparing the consolidation information which sets out the financial results and position of NIW, for arranging its audit and for sending the information and the audit report to the Principal Consolidation Officer nominated by DFP.
- 3.6.5 As Consolidation Officer, the Chief Executive will comply with the requirements of the Consolidation Officer Memorandum as issued by DFP, in particular:

- ensure that NIW has in place and maintains a set of accounting records that will provide the necessary information for the consolidation process; and
- prepare the consolidation information (including the relevant accounting and disclosure requirements and all relevant consolidation adjustments) in accordance with the consolidation instructions and directions issued by DFP on the form, manner and timetable for the delivery of such information.

3.7 Delegation of Duties

3.7.1 The Chief Executive may delegate the day-to-day administration of an Accounting Officer's responsibilities to other employees in NIW. However, the Accounting Officer will not assign absolutely to any other person any of the responsibilities set out in this document.

3.8 The Chief Executive's Role as Principal Officer for Complaints

3.8.1 The Chief Executive of NIW is the Principal Officer for handling complaints against the organisation in the first instance. The Utility Regulator is responsible for investigating complaints against the company under Articles 30, 35 and 243 of the Order, while the Consumer Council for Northern Ireland ("the Consumer Council") has a statutory role to investigate consumer complaints under Article 55 of the Order.

3.8.2 The Chief Executive of NIW is the Principal Officer for handling cases involving the Consumer Council. As Principal Officer, the Chief Executive will report to the Department (through the monthly Board report), the number of Stage II complaints.

3.9 The role of the Finance Director/Director of Finance and Regulation

3.9.1 The role of the Finance Director is set out in Annex A.4.1 of MPMNI.

3.10 Consulting Customers

3.10.1 NIW will work in partnership with its stakeholders and customers to deliver the services/programmes, for which it has responsibility, to agreed standards set by the Utility Regulator. It will consult regularly to develop a clear understanding of the needs and expectations of its customers and to seek feedback from both stakeholders and customers in order to deliver a modern, accessible service.

3.10.2 A programme of stakeholder engagement is in place with customer representatives including the Consumer Council. Quarterly customer satisfaction surveys are undertaken by an independent third party to assist in monitoring and improving customer service.

4. PLANNING, BUDGETING AND CONTROL

4.1 The NIW Plan (the NIW Corporate Plan set under Price Determination (PC))

- 4.1.1 Consistent with the timetable for the Plan set by the Utility Regulator, NIW will submit to the Department a draft of its updated Plan covering the years specified within the PC period. NIW will have agreed with the Department the issues to be addressed in the plan and the timetable for its preparation.
- 4.1.2 The Board is responsible for developing a draft Plan to secure the success of NIW and to deliver agreed performance objectives in conjunction with the Utility Regulator and the Department.
- 4.1.3 The Plan will reflect NIW's statutory and regulatory duties and, within those duties, the priorities set from time to time by the Minister. In particular, the Plan will demonstrate how NIW contributes to the achievement of DRD's strategic aims and PfG commitments and targets.
- 4.1.4 The Plan will outline:
- NIW's key objectives and associated key performance targets for the PC period, and its strategy for achieving those objectives;
 - a review of NIW's performance in the present PC period and an estimate of performance in the upcoming PC period;
 - alternative scenarios to take account of factors which may significantly affect the execution of the Plan, but which cannot be accurately forecast;
 - a forecast of income and expenditure, taking account of guidance on resource assumptions and policies provided by the Department at the beginning of the planning round (these forecasts should represent NIW's best estimate of all its available income); and
 - other matters as agreed between the Utility Regulator, the Department and NIW.
- 4.1.5 The main elements of the Plan, including the key performance targets, will be agreed between the Utility Regulator, DRD, NIEA, the Drinking Water Inspectorate (DWI), the Consumer Council and NIW in the light of the DRD's decisions on policy and resources taken in the context of the Executive's wider policy and spending priorities and decisions.
- 4.1.6 The primary focus of the approval of the Plan as determined by the Utility Regulator and approved by the Minister, and the subsequent

reviews, will be the future business success of NIW, the value sustained and created for the Shareholder and the risks involved in achieving this. Approval will be based on a professional assessment of the strategic, quality/serviceability, and financial and operational performance merits of the Plan.

4.1.7 The specific KPIs on which the health of the business is to be judged will be derived from the Plan and will be regularly monitored to inform discussions between the Board and the Shareholder.

4.1.8 Arrangements have been put in place, following discussion between NIW, the Shareholder and the economic and environmental regulators, to cover any proposed changes to the Plan, both operationally and in terms of financing, as required as part of the annual review process. Such arrangements will be in accordance with the terms of the MOU and Consequent Written Agreement which exist between DRD and the Utility Regulator to address variations within a year, and the associated approval process. NIW's Financial Delegations Policy provides the approval process for individual items of expenditure.

4.2 The NIW Annual Budget and Operating Plan

4.2.1 Subject to PE budget allocations, each year of the Plan will form the basis of the NIW Annual Budget and Operating Plan for the relevant forthcoming year. The NIW Annual Budget and Operating Plan will include key targets and milestones for the forthcoming year and will be accompanied by budgeting information so that resources allocated to achieve specific objectives can readily be identified by the Department.

4.2.2 The Shareholder will approve the NIW Annual Budget and Operating Plan. It reflects a more detailed articulation (including monthly and quarterly estimates of phasing) of NIW's proposed actions and expected quality, operational and financial performance for the year ahead. It is expected that the NIW Annual Budget and Operating Plan approval process will usually be conducted in the quarter preceding the commencement of the relevant financial year.

4.2.3 Following scrutiny by WSU, the NIW Annual Budget and Operating Plan is formally approved, subject to any conditions (if required) by the Minister.

4.3 Reporting Performance to DRD (Annex 4 refers)

4.3.1 NIW will operate management information and accounting systems which enable it to review in a timely and effective manner its financial and non-financial performance against the budgets and targets set out in its agreed Plan and, in any given year, in its NIW Annual Budget and Operating Plan.

4.3.2 NIW is required to inform the Department about any external factors that could impact on the achievement of the Plan or the NIW Annual Budget and Operating Plan or which may require a change to the budget or objectives as set out in the Plan or the NIW Annual Budget and Operating Plan.

4.3.3 NIW's performance in helping to deliver Departmental policies, including the achievement of key objectives, will be reported to DRD on a monthly basis. Performance will be formally reviewed quarterly by DRD officials.

4.3.4 The main forum for the monitoring of the Company's performance will be the Quarterly Shareholder Meeting (QSM). This is attended by NIW Board Members and Senior Officials from the Department.

4.4 Budgeting Procedures

4.4.1 Section 15 below refers.

4.4.2 NIW will hold an initial planning meeting with WSU in October of each year.

4.4.3 NIW will share a first draft with the WSU in mid January for consideration and discussion.

4.4.4 Further meetings will be organised as required leading up to NIW's submission of a final draft to the Department by the end of February.

4.4.5 Following further scrutiny, WSU will seek the Minister's approval to enable the Minister to convey approval (with conditions or otherwise) to NIW in advance of the new financial year.

4.5 Internal Audit

4.5.1 NIW has established and maintains arrangements for internal audit in accordance with the Government Internal Audit Standards (GIAS) (**Annex 4** refers). An in-house internal audit team has been recruited for this purpose.

4.5.2 The Department has taken account of DAO (DFP) 01/10 "Internal Audit Arrangements between Departments and Arm's Length Bodies". As a result DRD requires NIW to:

- facilitate the Department's input to NIW's planned internal audit coverage;
- ensure that NIW's Internal Audit Strategy and Annual Plans are prepared on a risk based approach, with substantive audits undertaken as appropriate in high risk areas of the business;
- consult with WSU on the above documents to ensure that shared assurance requirements are built into the plans where required;

- have arrangements in place for the sharing of audit reports on a timely basis and no later than two weeks after they are cleared by the NIW Audit Committee;
- provide DRD with copies of the final version of the NIW Audit Strategy, Audit Plans, Audit Committee Internal Audit Progress reports and the Internal Auditors Annual Report including the Head of Internal Audit's opinion on risk management, control and governance on a timely basis;
- have arrangements in place for the completion of Internal and External Assessments of NIW's Internal Audit function against GIAS (the Department reserves a right of access to carry out its own independent reviews of NIW's Internal Audit function) ; and
- ensure that the Department has the right of access to all documents prepared by and for NIW's Internal Audit.

4.5.3 NIW will consult the Department to ensure that it is satisfied with the competence and qualifications of the NIW Head of Internal Audit and that the requirements for approving the appointment are in accordance with GIAS and relevant DFP guidance.

4.5.4 The Department will review NIW's terms of reference/charter for internal audit service provision. NIW will notify the Department of any subsequent changes to NIW's Internal Audit's terms of reference/charter.

4.6 The Audit Committee

4.6.1 The NIW Audit Committee will operate in accordance with the Cabinet Office's "Guidance on Codes of Practice for Public Bodies" (FD (DFP) 03/06 refers) and the Audit Committee Handbook DAO (DFP) 07/07. However, it is noted that the NIW Audit Committee will report to the Board as distinct from the Accounting Officer. This should in no way undermine the role of the Accounting Officer as outlined in MPMNI. NIW must be able to defend any other deviations from the guidance above.

4.6.2 The Director of WSU or his/her deputy will attend all NIW Audit Committee Meetings and all papers and Internal Audit reports will be shared with WSU in a timely manner.

4.6.3 The Director of WSU will have access to the minutes of all Audit Committee Meetings and will have an opportunity to review them before they are finally ratified and issued by the Secretary of the Committee. NIW will ensure that the minutes provide a full and comprehensive record of discussions and decisions made.

4.6.4 Where appropriate, any information requested from the NIW Audit Committee by the DRD Audit Committee will be provided in a timely manner.

4.7 Fraud

4.7.1 NIW will report immediately to the Department all frauds (proven or suspected), including attempted fraud. The Department will then report the frauds immediately to DFP and the Comptroller and Auditor General (C&AG). NIW will provide quarterly updates to WSU on the progress of fraud investigations and also advise when it is appropriate to close a fraud case. In addition, NIW will forward to the Department the annual fraud return, commissioned by DFP, on fraud and theft suffered by NIW.

4.7.2 The Department will periodically review NIW's Anti-Fraud Policy and Fraud Response Plan. NIW will notify the Department of any subsequent changes to the Policy or the Response Plan.

4.8 Additional Departmental Access to NIW

4.8.1 In addition to the right of access referred to above, the Department will have a right of access to all NIW's records and personnel for purposes such as operational investigations and any purpose considered appropriate by DRD.

5. EXTERNAL ACCOUNTABILITY

5.1 The Annual Report and Accounts

5.1.1 After the end of each financial year NIW will publish an Annual Report of its activities together with its audited annual statutory and regulatory accounts. A draft of the report will be submitted to the Department at least two weeks before the proposed publication date although WSU and NIW will have had extensive pre-publication discussion on the content of the report prior to formal submission to DRD. The report will be delivered to the Utility Regulator each year in accordance with Condition F of the Licence.

5.1.2 The Annual Report and Accounts will comply with Companies Legislation, the Regulatory Accounting Guidelines issued by the Water Services Regulation Authority insofar as these are relevant to the regulatory environment in Northern Ireland and Water Regulation (WR) letters issued by the Utility Regulator. Other relevant guidance, including that issued by DFP, will, where relevant, be applied.

5.1.3 The Annual Report and Accounts will outline NIW's main activities and performance during the previous financial year and set out in summary form NIW's forward plans. Information on performance against key financial targets will be included in the Annual Report, and will

therefore be considered by the auditors for consistency with the accounts.

- 5.1.4 In accordance with Article 276 of the Water and Sewerage (NI) Order 2006, DRD will lay the Annual Report and Accounts in the Assembly, in accordance with the guidance on the procedures for presenting and laying the combined Annual Report and Accounts as prescribed in the relevant Finance Director letter issued by DFP. The date of laying will be dependent on the submission date of the regulatory accounts to the Utility Regulator as contained in the Licence.
- 5.1.5 Notwithstanding the requirements of the Licence, NIW will comply with all financial information requests made by the Department. NIW will work with the Department to provide draft Statutory Accounts and a draft Statement on Internal Control for the purposes of the timetable imposed by the "DFP Faster Closing Initiative". NIW's internal management reporting is required to adhere to the submission date for accounting information as set out in Condition F of the Licence and relevant WR letters.
- 5.1.6 Due to the potential accounting and budgetary implications, any changes to accounting policies or significant estimation techniques underpinning the preparation of annual accounts will be discussed with the external auditors and will require prior consultation with DRD.

5.2 External Audit

- 5.2.1 NIW's accounts are audited by auditors appointed by the Board subject to the WSU's consent in accordance with Article 3.1(t) of the Articles of Association. The accounts of NIW will be open to the inspection of the C&AG. NIW will submit the audited accounts to DRD who are responsible for laying the accounts, together with the annual report, in the Assembly Library and in the Assembly. Where appropriate, DRD may commission from the external auditor additional reports if further assurance is required in relation to NIW's financial systems. NIW will facilitate the provision of such reports (for example assurance on subsidy claims).

5.3 VFM Examinations

- 5.3.1 The C&AG may carry out examinations into the economy, efficiency and effectiveness with which NIW has used its resources in discharging its functions. For the purpose of these examinations the C&AG has statutory access to documents as provided for under Articles 3 and 4 of the Audit and Accountability (Northern Ireland) Order 2003. Where making payment of a grant, or drawing up a contract, NIW should ensure that it includes a clause which makes the grant or contract conditional upon the recipient or contractor providing access to the C&AG in relation to documents relevant to the

transaction. Where sub-contractors are likely to be involved, it should also be made clear that the requirements extend to them also.

6. CONFIDENTIALITY CLAUSES

- 6.1 As per 3.5.5, the NIW Board is committed to the Nolan "Seven Principles of Public Life". As such, NIW must seek DRD and DFP approval prior to including confidentiality clauses in settlement agreements where NIW is in dispute with third parties (whether or not legal proceedings have actually issued) and is seeking to settle such disputes by agreement between the parties.

7. STAFF MANAGEMENT

- 7.1 Within the arrangements approved by the Minister and DFP, NIW will have responsibility for the recruitment, retention and motivation of its employees. To achieve this, NIW will ensure that:
- its rules for the recruitment and management of employees create an inclusive culture in which diversity is fully valued; where appointment and advancement is based on merit; and where there is no discrimination on grounds of gender, marital status, domestic circumstances, sexual orientation, race, colour, ethnic or national origin, religion, disability, community background or age;
 - the levels and structure of its staffing, including grading and numbers of employees, are appropriate to its functions and the requirements of efficiency, effectiveness and economy;
 - the performance of its employees at all levels is satisfactorily appraised and NIW's performance measurement systems are reviewed from time to time;
 - its employees are encouraged to acquire the appropriate professional, management and other expertise necessary to achieve NIW's objectives;
 - proper consultation with employees and their respective Trade Unions takes place on key issues affecting them;
 - adequate grievance and disciplinary procedures are in place;
 - whistle-blowing procedures consistent with the Public Interest (Northern Ireland) Order 2003 and DAO (DFP) 11/08 are in place; and
 - code of ethics and gifts and hospitality policies are in place.

8. REVIEWING THE ROLE OF NIW

- 8.1 The role and operation of NIW will be reviewed periodically, in accordance with the provisions of the Water and Sewerage Services (Northern Ireland) Order 2006 and the Licence.

Part 2 - Financial Memorandum

9. INTRODUCTION

- 9.1 MPMNI requires departments to put in place a clear framework of strategic controls for each sponsored body which is appropriate in the light of:

- the legislative relationship with the body;
- the specific risks presented by its underlying business activities; and
- the level of government funding consumed.

- 9.2 This Financial Memorandum sets out certain aspects of the financial framework within which NIW is required to operate.

10. INCOME AND EXPENDITURE – GENERAL

10.1 The Departmental Expenditure Limit (DEL) & Annually Managed Expenditure (AME)

- 10.1.1 For NIW, the majority of its Resource and Capital expenditure forms part of the Department's Resource DEL and Capital DEL respectively.

- 10.1.2 In addition, the remaining elements of NIW expenditure are classified as AME.

10.2 Expenditure not proposed in the Budget

- 10.2.1 NIW will not, without prior written Departmental approval, enter into any undertaking to incur any expenditure which falls outside NIW's delegations or which is not provided for in the NIW Annual Budget and Operating Plan, as adjusted via the monitoring round process, and as approved by the Department.

10.3 Procurement

- 10.3.1 NIW is a Centre of Procurement Expertise (CoPE). NIW's procurement policies and procedures for the purchase of all capital works, goods and services will, as a utility company, comply with the Utilities Contracts Regulations (2006) and DFP's Central Procurement guidance. NIW must be able to defend any deviation from the latter.

10.3.2 NIW will provide procurement statistical information to DRD in accordance with the requirements detailed in the Public Procurement Policy – Management Information Guide required deadlines. NIW will also monitor its performance on social inclusion clauses in construction contracts and provide 6 monthly progress reports to WSU.

10.3.3 Periodic reviews of NIW's procurement activity should be undertaken in accordance with Condition F1 of the Licence. The results of any such review will be shared with the Department.

10.4 Competition

10.4.1 NIW must be able to demonstrate clearly that contracts are placed on a competitive basis and tenders accepted from suppliers who provide best value for money overall.

10.4.2 NIW will comply with CPD and any related supplementary DRD guidance on the "Award of Contracts without a Competition" (Direct Award Contracts¹ (DACs)). All DACs with a value exceeding £5K will be subject to NIW Accounting Officer approval, and all DACs with a value exceeding £30k will be subject to Board approval, in accordance with agreed delegations. NIW will provide assurance for the Departmental Accounting Officer that the use of a DAC above £5k is legitimate and justified in a particular case (the delegation in **Annex 3** to this document refers) and in line with CPD Guidance. Further information is published in CPD Procurement Guidance Note 03/11 on the 'Award of Contracts without a Competition' (<http://www.cpdni.gov.uk/index/guidance-for-purchasers/guidance-notes.htm>).

10.4.3 NIW will send a report each month to DRD listing DACs with a value exceeding £500 awarded in the previous month and confirm that each award has been made in compliance with the Utilities Contracts Regulations (2006) and CPD Procurement Guidance Note 03/11.

10.5 Best Value for Money

10.5.1 Procurement by NIW of works, supplies and services will be based on best value for money, i.e. the optimum combination of whole life cost and quality (or fitness for purpose) to meet NIW's requirements. A proportionate economic appraisal or business case will always be carried out before procurement decisions are taken.

10.6 Timeliness in Paying Bills

¹ DACs are also known as Single Tender Actions (STAs) for the purpose of NIW's internal guidance.

10.6.1 NIW will pay all matured and properly authorised invoices in accordance with Annex 4.6 of MPMNI and any guidance issued by DFP or the sponsor Department. NIW will adhere to the Executive's prompt payment policy.

10.7 Novel, contentious or repercussive proposals

10.7.1 NIW will obtain the approval of the Department, and DFP, through WSU in respect of any matter which:

- incurs any expenditure for any purpose which is or might be considered novel or contentious, or which has or could have future cost implications, including on staff benefits;
- makes any significant change in the scale of operation or funding of any initiative or particular scheme previously approved by DRD; or
- makes any change of policy or practice which has wider financial implications (e.g. because it might prove repercussive among other public sector bodies) or which might significantly affect the future level of resources required.

10.7.2 DRD will advise on what constitutes "significant" in this context.

10.8 Risk and Fraud Management

10.8.1 NIW will ensure that the risks it faces are dealt with in an appropriate manner, in accordance with relevant aspects of best practice in corporate governance, and will develop a risk management strategy, in accordance with HM Treasury's guidance "Management of Risk: A Strategic Overview" (The "Orange Book"). NIW will take proportionate and appropriate steps to assess the financial and economic standing of any organisation or other body with which it intends to enter into a contract.

10.8.2 NIW will adopt and implement policies and practices to safeguard itself against fraud and theft, in line with DFP's guide "Managing the Risk of Fraud".

10.8.3 All cases of attempted, suspected or proven fraud shall be reported to WSU who will arrange through DRD Finance Division for the reporting of cases to DFP and the NIAO. All cases will be reported as soon as they are discovered, irrespective of the amount involved. Section 4.7 of the Management Statement refers.

10.9 Wider Markets

10.9.1 In accordance with the wider markets policy NIW will seek to maximise receipts from non-Consolidated Fund sources, provided

that this is consistent with NIW's main functions and its Plan as agreed with the Department and the Utility Regulator. DRD will confirm with the DFP Supply Officer that such proposed activity is appropriate.

10.10 Fees and Charges

10.10.1 Fees or charges for any services supplied by NIW will be determined in accordance with conditions B and D of the Licence and set out in the NIW annual Charges Scheme.

11. INCOME

11.1 Grant-in-Aid

11.1.1 This section is not applicable to NIW.

11.2 Subsidy

11.2.1 Any Government subsidy provided for in the Legislation, the Licence, the Plan and, in any given year in the Plan period, the NIW Annual Operating Plan and Budget will be paid to NIW in accordance with the subsidy MOU. In this context, the Board is responsible for ensuring, and subsequently assuring DRD as paying authority as required, that the Company's subsidy amounts have been determined in accordance with the subsidy MOU.

11.2.2 NIW should have regard to the guidance in DAO (DFP) 04/03 and to the general principle enshrined in Annex 5.1 of MPMNI that it should seek subsidy and loan draw-downs according to need.

11.2.3 NIW should ensure cash balances accumulated during the course of the year will be kept at the minimum level consistent with the efficient operation of NIW.

11.3 Fines and taxes as receipts

11.3.1 This section is not applicable to NIW.

11.4 Receipts from sale of goods or services

11.4.1 Receipts from the sale of goods and services (including certain licences), rent of land and dividends normally provide additional DEL spending power. If NIW wishes to retain a receipt or utilise an increase in the level of receipts, it must gain the prior approval of the Department. NIW will work with the Department to manage any pressures on DEL caused by forecasted land sales being more or less than anticipated. Section 14.2 below refers.

11.4.2 If there is any doubt about the correct classification of a receipt, NIW will consult the Department, which may consult DFP as necessary.

11.4.3 NIW will also adhere to the requirements within Condition K of the Licence relating to Ring Fencing and Disposals of Land. The materiality amount in the Licence is £500,000. In the case of a disposal to an associated company, materiality is set at £250,000.

11.5 Interest Earned

11.5.1 As agreed with the Department, NIW may earn interest on cash balances. Such interest may be retained by the Company to potentially finance additional expenditure by NIW if the necessary budget cover is in place.

11.6 Un-forecast changes in In-Year Income

11.6.1 Un-forecast changes in in-year income will be managed in accordance with the provisions of the MOU between the Department and the Utility Regulator. Such income may only be retained by the Company to potentially finance additional expenditure if the necessary budget cover is in place.

11.7 Build-up and draw down of Bank Deposits

11.7.1 NIW must ensure that it has the necessary budget provision for any expenditure financed by the draw-down of bank deposits.

11.8 Proceeds from Disposal of Assets

11.8.1 Disposals of land and buildings are dealt with in Section 14 below.

11.9 Gifts and Bequests Received

11.9.1 Subject to the delegation noted in Annex 3 to this document, NIW will comply with DAO 10/06 (and update 09/09).

11.10 Financial Gains/Clawbacks

11.10.1 In advance of any agreements being signed-up to, and notwithstanding condition K of the Licence, NIW will provide the Department with full details of all agreements where NIW or its successors have a right to share in the financial gains of developers and it will also pass to DRD details of any other planned forms of claw back due to NIW. This is important as such arrangements could have a PE budgetary impact.

11.11 Borrowing

11.11.1 NIW borrowing requirements are satisfied by NIW drawing down on facilities provided by DRD and only DRD (DRD facilities include NIW accessing Northern Bank banking facilities in accordance with the terms of the debt facilities agreed between NIW and DRD or as otherwise agreed with the Department). Borrowing facilities will be made available to NIW in accordance with the relevant Debt Documents entered into between DRD and NIW. NIW's Board is responsible for ensuring, and subsequently assuring DRD as lender as required, that all borrowings are drawn down and serviced in accordance with the terms specified in the debt documents.

11.11.2 NIW must ensure that it has the necessary budget provision for any expenditure financed by borrowing.

New Borrowings facilities

11.11.3 NIW must not enter into any debt funding arrangements without the express approval of DRD and DFP as borrowing scores gross in budgets and requires DEL budget cover in all cases.

Existing Borrowing facilities

11.11.4 Subject to NIW having appropriate budget provision in place (under the Debt documents entered into by NIW and DRD) NIW has the following borrowing facilities in place:

- £1.28bn Capital Loan Note instrument;
- £20m Working Capital Facility.

In addition, the following facility may be sought by NIW. However, access to this facility requires the prior approval of DRD and DFP. Access will also be dependent on NIW confirming that the necessary DEL Budget cover is in place.

- Revolving Credit Facility of £55 million.

11.11.5 The Capital Loan Note instrument provides long-term funding based on capital expenditure incurred by the Company. Borrowings taken on this facility commit NIW to long-term borrowings. The Company is required to pay interest on the terms stated in the Instrument dated 1 April 2007, to be paid six monthly in arrears in accordance with the terms of the Capital Loan Note Instrument.

11.11.6 The Revolving Credit Facility has the potential, subject to DFP and DRD approval, to provide medium-term funding from two Facilities. Facility A can be used as a temporary measure to pay notifiable costs which it is anticipated can in the future be recovered from users.

supported by formal notification that the proposed project or purchase has been examined and duly authorised by the Board. Regular reports on the progress of projects will be submitted to the Department.

- 13.2.5 Approval of the Plan or, in any year within the Plan, NIW's Annual Budget and Operating Plan, does not obviate NIW's responsibility to abide by the economic appraisal process.
- 13.2.6 Subject to the constraints of the Plan or, in any year within the Plan, NIW's Annual Budget and Operating Plan, NIW will, as indicated in Annex 3 to this document, have delegated authority to spend specified amounts on any individual capital project or acquisition. Beyond those delegated limits, DRD/DFP prior approval must be obtained before expenditure on an individual project or acquisition is incurred.
- 13.2.7 Where the main contract within a capital project has not started, and it becomes likely that project timings, costs or specifications breach the relevant tolerance limits from that for which approval was originally granted, the project must be re-appraised and the necessary approvals sought. Expenditure must not be incurred until relevant DRD/DFP approvals have been obtained. NIW has authority to operate within existing contractual arrangements as long as any DEL/AME Budget impacts have been agreed with the Department in advance.
- 13.2.8 Where the main contract within a capital project has started and changes or extensions to the project are required, NIW will balance the potential for contractual penalties for stopping work on site against the need to seek prior approval from DRD for such changes or extensions. In such circumstances, NIW will inform and seek approval from DRD. Where it is not possible to obtain immediate approval, NIW will inform DRD at the next available opportunity. This does not override the delegated authority levels for capital projects set out in **Annex 3**
- 13.2.9 With regard to projects that have not started, at the start of each PC period, NIW will revisit all capital projects in the programme and resubmit AOs/A1s for those that are now out of scope, time, or costs.

13.3 Transfer of Funds within Budgets

- 13.3.1 NIW will comply with the requirements of HM Treasury Consolidated Budgeting Guidance. In general, transfers between budgets within NIW's total capital budget, or between budgets within NIW's total revenue budget, do not need Departmental approval. However, an exception to this is that, due to HM Treasury controls, any movement into, or out, of depreciation and impairments within the resource budget will require Departmental and DFP approval. Transfers from

- DFP's online guide "The Northern Ireland Guide to Expenditure Appraisal and Evaluation" ("NIGEAE", 2009). <http://www.dfpni.gov.uk/eag>; and
 - The HM Treasury Guide, "The Green Book: Appraisal and Evaluation in Central Government" (2003).
- 13.1.4 Departmental guidance (DAO 06/05) requires a database to be maintained containing details of all expenditure projects. NIW maintains a full record of projects on its Capital Programme Monitoring and Reporting system and DRD is satisfied that the information included on this system fulfils the obligations outlined in DAO 06/05.
- 13.1.5 Commensurate Post Project Evaluations should be completed for all projects, policies and programmes undertaken. They should be completed in accordance with the principles set out in the Green Book and provide lessons learnt that should be shared within the organisation and if required with DRD.
- 13.2 Capital Expenditure
- 13.2.1 NIW capital expenditure is funded out of the Department's DEL and the Company must ensure that it manages its capital budget in order to avoid any significant under/over spends at year-end given the current lack of end-year flexibility.
- 13.2.2 In cash terms, the NIW capital budget is primarily funded through a combination of loans drawn down from the Department and any build-up of cash via the subsidy or non-domestic income. Regardless of cash source, capital spend is limited to the level of the PE budget allocation in any year.
- 13.2.3 Subject to being above an agreed capitalisation threshold, all expenditure on the acquisition or creation of fixed assets will be capitalised on an accruals basis in accordance with relevant accounting standards. Expenditure to be capitalised will include the (a) acquisition, reclamation or laying out of land; (b) acquisition, construction, preparation or replacement of buildings and other structures or their associated fixtures and fittings; and (c) acquisition, installation or replacement of movable or fixed plant, machinery, vehicles and vessels. NIW has developed internal guidance on capitalisation which is available on the NIW intranet – 'Source'.
- 13.2.4 Proposals for large-scale individual capital projects or acquisitions will be considered as part of the process to agree or review the Plan and, in any year within the Plan, the NIW Annual Budget and Operating Plan in conjunction with the Utility Regulator, the environmental regulators and DRD. Applications for approval within the Plan or, in any year within the NIW Annual Budget and Operating Plan will be

12.3 Pensions; Redundancy/Compensation

- 12.3.1 The NIW pension scheme (the 'Scheme') is a separate legal entity with NIW having the role of "Principal Employer". The Scheme was set up with a benefits structure which was a 'mirror image' of the Civil Service Scheme in April 2007.
- 12.3.6 Any proposal to pay any redundancy or compensation for loss of office in relation to a Board Member requires the approval of the Department and DFP. Any new arrangements must be approved by DFP. Redundancy payments in line with Terms and Conditions do not require DRD approval.
- 12.3.7 Given the ongoing level of public subsidy being paid to NIW as the Principal Employer, the Trustees must take account of Executive policy in managing the Scheme or in proposing any changes to the Terms and Conditions. If required, they should liaise with the Department through WSU. The NIW Board is required to notify the Trustees where there are changes in Executive policy and/or changes to Terms and Conditions.

13. **NON STAFF EXPENDITURE**

13.1 Economic Appraisal

- 13.1.1 NIW is required to apply the principles of economic appraisal, with appropriate and proportionate effort, to all decisions and proposals concerning spending or saving public money, including European Union (EU) funds, and any other decisions or proposals that involve changes in the use of public resources. For example, appraisal must be proportionately applied irrespective of whether the relevant PE or resources:
- involve Resource or Capital spending, or both;
 - are large or small; or
 - are above or below the delegated limits (see Annex 3).
- 13.1.2 Appraisal itself uses up resources. The effort that should go into appraisal and the detail to be considered is a matter for case-by-case judgement, but the general principle is that the resources to be devoted to appraisal should be in proportion to the scale or importance of the objectives and resource consequences in question. Judgement of the appropriate effort should take into consideration the totality of the resources involved in a proposal.
- 13.1.3 General guidance on economic appraisal (also applying to NIW) is as follows:

Facility B can be used for payment of costs which are not foreseen to be recoverable from users.

11.11.7 The Working Capital Facility provides short-term funding to meet NIW's working capital requirements and operates as an overdraft facility. This is purely linked to the timing of cash payments and has no DEL or AME budgetary impact.

12. EXPENDITURE ON STAFF

12.1 Staff Costs

12.1.1 Subject to its delegated levels of authority NIW will ensure that the creation of any additional posts does not incur forward commitments which will exceed its ability to pay for them.

12.2 Pay and Conditions of Service

12.2.1 The staff of NIW, whether on permanent or temporary contract, will be subject to levels of remuneration and terms and conditions of service (including pension) as approved by NIW, the Department and DFP.

12.2.2 NIW will be required to submit a Pay Remit in accordance with Executive policy each year for approval by DRD and DFP. The Trade Unions and where appropriate the Department and DFP will be consulted in relation to any proposed changes to the terms and conditions.

12.2.3 Subject to the Executive's pay policy, NIW will operate a performance related pay scheme which will form part of the Pay Remit submitted for approval to the Department and DFP.

12.2.4 Current terms and conditions for staff of NIW are those set out in the NIW Employee handbook and other existing collective agreements.

12.2.5 The travel expenses of Non-Executive Board Members will be no more than the Civil Service mileage and subsistence rates.

12.2.6 NIW is required to comply with the Executive's policy on senior executive's remuneration, and obtain the required DRD and DFP approval.

12.2.7 NIW will comply with the EU directive on contract workers (Fixed Term Employees Regulations (Prevention of Less Favourable Treatment)).

capital to resource budgets and from resource to capital budgets are only allowable subject to Executive approval.

13.4 Lending, guarantees, indemnities; contingent liabilities; letters of comfort

13.4.1 NIW will not, without the Department's and where necessary, DFP's prior written consent, lend money, charge any asset or security, give any guarantee or indemnities or letters of comfort, or incur any other contingent liability (as defined in Annex 5.5 of MPMNI).

13.5 Grant or Loan Schemes

13.5.1 Unless covered by a delegated authority, all proposals to make a grant or loan to a third party, whether one-off or under a scheme, together with the terms and conditions under which such grant or loan is made will be subject to prior approval by DRD and where necessary DFP. If grants or loans are to be made under a continuing scheme, statutory authority is likely to be required.

13.5.2 The terms and conditions of a grant or loan to a third party will include a requirement on the receiving organisation to prepare accounts and to ensure that its books and records in relation to the grant or loan are readily available for inspection by NIW, DRD and the C&AG.

13.5.3 See also below under the heading Recovery of Grant-Financed Assets (paragraph 14.3).

13.6 Gifts made, Write-offs, Losses and other Special Payments

13.6.1 Proposals for making gifts or other special payments (including issuing write-offs) outside the delegated limits set out in Annex 3 to this document must have the prior approval of the Department and where necessary DFP.

13.6.2 Losses will not be written-off until all reasonable attempts to make a recovery have been made and proved unsuccessful.

13.6.3 Gifts by management to staff are subject to the requirements of DAO (DFP) 05/03.

13.7 Leasing

13.7.1 Subject to NIW assuring the value for money principle is achieved (see 13.7.2) Departmental approval is not required for leases other than those which fall outside the delegations listed in Annex 3. NIW must have Capital DEL provision for finance leases and other transactions which are, in substance, borrowing and which could have a Capital DEL impact.

13.7.2 Before entering into any lease (including an operating lease), NIW will demonstrate that the lease offers better value for money than purchase.

13.8 Public/Private Partnerships

13.8.1 While NIW will seek opportunities to enter into Public/Private Partnerships where this offers better value for money than conventional procurement, it must obtain DRD/DFP approval in advance in line with the delegation in Annex 3 to this document.

13.8.2 Any partnership controlled by NIW will be treated as part of NIW in accordance with IFRS and Regulatory Accounting Guidelines. Where the judgment over the level of control is difficult the Department will consult DFP (who may need to consult with ONS over national accounts treatment).

13.9 Working with others

New Services

13.9.1 This would normally relate to Central Government Departments only. Specific Assembly consent (via WSU) is required if NIW requires to engage in any new services unrelated to its normal business. Further guidance is available in Chapter 2 and Annex A.6.1 of MPMNI.

Spare capacity

13.9.2 In accordance with Condition K of the Licence, NIW is obliged to limit its land and property holdings to the minimum required for the performance of its present, and clearly foreseen, responsibilities and adopt best practice in disposal of property. In identifying and declaring land surplus for disposal, NIW must ensure that such disposal will not have an adverse impact on current or future provision of water and sewerage services. NIW must keep its land holdings under continual review with a view to disposing of surplus land with the least possible delay, taking account of:

- the need to achieve best price and full value;
- prevailing property and financial market conditions; and
- professional property advice from its advisors.

13.9.3 Section 14 below refers to the budgetary implications/constraints to be considered in this context.

Subsidiary companies and joint ventures:

13.9.4 NIW will not establish subsidiary companies or joint ventures without the express approval of the Department and DFP.

- 13.9.5 For PE accounts purposes any subsidiary company or joint venture controlled or owned by NIW will be consolidated with it in accordance with IFRS and Regulatory Accounting Guidelines. The Accounting Policy will be determined by the Directors and reviewed by the External Auditors. Where the judgment over the level of control is difficult, the Department will consult DFP (who may need to consult with ONS over national accounts treatment). Unless specifically agreed with the Department and DFP, such subsidiary companies or joint ventures will be subject to the controls and requirements set out in this document, and to the further provisions set out in supporting documentation.

Shared services

- 13.9.6 If relevant, to maximize value for money in the use of public funds, NIW should consider sharing services with other public funded bodies where:
- responsibilities overlap;
 - where both operate in the same geographical areas or with the same client groups (arrangements loosely categorised as joined-up government); or
 - where both share a common services or a common building.

Such arrangements offer opportunities to reduce costs overall while each party plays to its strengths.

- 13.9.7 Further guidance on working with others is contained in Chapter 7 of MPMNI.

13.10 Financial Investments

- 13.10.1 NIW will not make any investments in traded financial instruments without the prior written approval of the Department, and where appropriate DFP. Investments in equity shares in ventures which further the objectives of NIW will equally be subject to Departmental and DFP approval unless covered by a specific delegation.

13.11 Unconventional Financing

- 13.11.1 NIW will not enter into any unconventional financing arrangement without the approval of the Department and DFP.

13.12 Commercial Insurance

- 13.12.1 As NIW does not have access to government resources in the event of a large claim, nor has it Crown Immunity, NIW is required to carry its own public liability risk and supplements this with additional insurance, to minimise its exposure to excessive claim settlements. The Company will adhere to the principles outlined in FD (DFP 02/07 & FD (DFP) 16/11. NIW's insurance programme should be designed

to minimise the cost of risk through a combination of risk transfer and risk treatment. NIW will review its insurances in consultation with its insurance brokers and seek Board approval in March each year to the renewal premiums. NIW will advise DRD in April each year of the insurance cover in place.

13.13 Payment / Credit Cards

13.13.1 NIW does not currently use company payment or credit cards for company purchases. This facility is provided for in the borrowing facility agreements between the Department and NIW. Where this facility is implemented, in consultation with the Department, NIW will ensure that a comprehensive set of guidelines on the use of payment cards (including credit cards) is in accordance with DAO (DFP) 24/02.

13.14 Hospitality

13.14.1 NIW, in consultation with the Department, will ensure that a comprehensive set of guidelines on the provision of hospitality is in place. NIW's Policy Document should take account of DAO (DFP) 10/06 (Revised), FD (DFP) 19/09 & FD (DFP) 16/11 subject to delegations outlined in Annex 3.

13.15 Use of Consultants

13.15.1 NIW will adhere to the guidance issued by the Department in relation to the Use of Professional Services including External Consultants. Delegated limits set out in Annex 3 of this document refer.

13.15.2 NIW will ensure that anything that falls within the agreed definition of "external consultancy" must be approved by the Minister and is subject to the delegated limit outlined in Annex 3.

13.15.3 On a quarterly and annual basis, NIW will provide the Department with standard Use of External Consultancy returns or additional information on external consultancy, if requested, within reasonable timeframes agreed between the Department and NIW. To facilitate such returns NIW will utilise the standard departmental monitoring template.

13.15.4 Care should always be taken to avoid actual, potential, or perceived conflicts of interest when employing consultants.

14. MANAGEMENT AND DISPOSAL OF FIXED ASSETS

14.1 Register of Assets

14.1.1 NIW will maintain accurate and up-to-date registers of fixed assets under IFRS (Statutory Accounting) and UK GAAP (Regulatory Accounting).

14.2 Disposal of Assets

- 14.2.1 Subject to paragraphs 14.2.2-14.2.3 below, NIW will dispose of assets that are surplus to its requirements. Assets will be sold for best price, taking into account any costs of sale. Generally assets will be sold by auction or competitive tender unless otherwise agreed by the Department, and in accordance with the principles in MPMNI and Condition K of the Licence. Condition K requires NIW to obtain the Utility Regulator's approval to dispose of land valued at more than £500k. However, NIW and the Utility Regulator have agreed that NIW will seek the Utility Regulator's approval for land sales valued at more than £400k.
- 14.2.2 In the context of the current governance arrangements, NIW cannot benefit from the proceeds of sale of assets unless appropriate budgetary (DEL) cover is secured in advance. NIW must therefore ensure that it has the correct budget DEL cover in advance in order to be able to score and make use of those receipts. Under PE rules, income receipts from the sale of properties are split between Net Book Values (NBVs) and profit/loss on disposal. In budgeting terms, assuming there is DEL cover for any anticipated receipts, NIW will only be able to retain and utilise the NBV of any capital asset sale as an addition to its Capital budget. Any profit would have to be surrendered as a reduced requirement through the monitoring round process and any loss would have a negative DEL impact against the Resource budget.
- 14.2.3 NIW should only plan to retain monies that it knows can be spent in the relevant year to avoid any significant year-end under spend.

14.3 Recovery of Grant-Financed Assets

- 14.3.1 This section is not applicable to NIW.

15. BUDGETING PROCEDURES

15.1 Setting the NIW Annual Operating Plan and Budget

- 15.1.1 Section 4.2 above refers.
- 15.1.2 NIW will hold an initial planning meeting with WSU in October of each year.
- 15.1.3 NIW will share a first draft with the WSU in mid January for consideration and discussion.
- 15.1.4 Further meetings will be organised as required leading up to NIW's submission of a final draft to the Department by the end of February.

15.1.5 Following further scrutiny, WSU will seek the Minister's approval to enable the Minister to convey approval (conditionally or otherwise) in advance of the new financial year.

15.2 General Conditions for Authority to Spend

15.2.1. Once NIW's Annual Budget and Operating Plan has been approved by the Minister, subject to any restrictions or conditionality imposed by Statute, the Minister, the Utility Regulator and NIW own financial delegations, NIW will be required to manage its Resource (Opex) and Capital (Capex) spend (DEL and AME) to avoid any overspend or significant under spends at financial year-end.

15.2.2 NIW will also manage the draw down of cash from the Department through the subsidy and loans arrangements as voted by the Assembly through the Estimates process.

15.3 Providing monitoring information to the sponsor Department

15.3.1 Section 4.3 above and Annex 4 to this document refer.

15.3.2 As a minimum NIW will provide the Department with information on a monthly basis that will enable the Department to satisfactorily monitor:

- NIW's cash management;
- its draw down of any subsidy or loan notes;
- the expenditure for that month;
- forecast outturn by resource headings; and
- other data required for the DFP Outturn and Forecast Outturn Returns (e.g. dividend and interest).

15.3.3 In addition, NIW:

- will notify DRD as early as possible if there is any risk of a significant year-end over or under spend against budget; and
- may seek to amend its budget during the course of a financial year in the light of changing circumstances by engaging with the Department at in-year monitoring rounds.

15.3.4 The following information is required as part of the wider government reporting and budgeting process (i.e. it will not normally form part of the Shareholder monitoring process). This is consistent with existing arrangements between DRD and NIW and includes the following:

- Capital DEL, Resource DEL and other information required for PE and Departmental budget purposes – budget and actual information to be provided in accordance with Departmental budget timetable and requirements;
- monthly expenditure reporting and forecast outturn against PE lines by the 5th last working day of the month to facilitate the monthly reports to DFP;
- timely inputs to in-year monitoring rounds, capital (Net Lend) re-profiling, updates to capital commitments;
- timely inputs to all DRD/NI Civil Service financial exercises, the timetable for which is normally conveyed as part of the NIW Annual Operating Plan and Budget approval process;
- Investment Strategy NI updates as required;
- retention of documentation relating to EU programmes for audit inspection (NIW will need to retain EU files and make them available for access for some time to come (documentation in respect of the 2000-2006 programme will need to be retained until at least 2015)); and
- other ad hoc returns as requested.

16. BANKING

16.1 Banking Arrangements

16.1.1 NIW's Accounting Officer is responsible for ensuring that the banking arrangements are in accordance with the requirements of Annex 5.7 of MPMNI or as otherwise agreed with the Department, and if necessary DFP. In particular, he/she will ensure that the arrangements safeguard public funds and that their implementation ensures efficiency, economy and effectiveness.

16.1.2 He/she will ensure that:

- the arrangements are suitably structured and represent value for money in safeguarding public funds;
- where transactional banking arrangements are obtained other than through the NICS CPD contract for banking services that they are reviewed at least every two years, with a comprehensive review, usually leading to competitive tendering, at least every three to five years;
- sufficient information about banking arrangements is supplied to the Department's Accounting Officer to enable him/her to satisfy his/her own responsibilities (Section 3.2 of the Management Statement);

- NIW's banking arrangements will be kept separate and distinct from those of any other person or organisation; and
- adequate records are maintained of payments and receipts and adequate facilities are available for the secure storage of cash.

17. DIVIDEND POLICY

- 17.1 One of the Executive's primary objectives is for the Board to manage DRD's investment in NIW for long-term sustainable value and returns. This includes the setting of specific expectations for the level of interest and dividends as part of the process leading to the determination of the Plan by the Utility Regulator. Within these Plans it should be assumed that all dividends are paid out of in-year profits, with some normal margin of retained profit in all years to provide NIW with the potential for financial flexibility and to reduce the risk of non-payment of any dividend if it becomes self-financing in the future. Once the Company is self-financing, there will be a requirement for a mechanism to be put in place linked to actual payment of dividends compared to the agreed Plan within any incentive scheme for the Board.
- 17.2 The process of declaring and paying a dividend requires a Board to consider their fiduciary responsibilities and the solvency of the relevant business. These conditions apply as normal to NIW.
- 17.3 NIW is required to declare a dividend following the completion of its Annual Report and Accounts and provide WSU with a written resolution as agreed by the NIW Board. The timing of the payment of the dividend will be agreed by NIW and WSU.

18. COMPLIANCE WITH INSTRUCTIONS AND GUIDANCE

Relevant Documents

- 18.1 NIW will comply with the following (subject to any deviations identified within this document):
- relevant legislation e.g. Companies Act 2006;
 - this document (both the Management Statement and the Financial Memorandum);
 - Memorandum of Understanding between the DRD and the Utility Regulator (November 2010) including the subsequent written agreement;
 - Regulatory Accounting Guidelines issued by the Water Services Regulation Authority insofar as these are relevant to the regulatory environment in Northern Ireland and WR letters issued by the Utility Regulator;

- the Licence granted to NIW by DRD on 23 March 2007 as modified by the Utility Regulator;
 - IFRS issued by the International Accounting Standards Board;
 - the Accounting Officer Letter;
 - MPMNI (30 June 2008) & Annexes (1 December 2010) issued by DFP, subject to the derogations listed in Annex 2;
 - DAO(DFP)18/05 - Corporate Governance in Central Government Departments”
 - Financial Reporting Council’s “UK Corporate Governance Code” (June 2010);
 - Financial Reporting Council’s Reporting Statement “Operating and Financial Review” (January 2006);
 - Financial Reporting Council’s “Guidance on Board Effectiveness” (March 2011);
 - Financial Reporting Council’s “Guidance on Audit Committees” (December 2010);
 - Financial Reporting Council’s “Internal Control: Revised Guidance for Directors” (known as the Turnbull guidance - October 2005);
 - Financial Reporting Council’s “Going Concern and Liquidity Risk: Guidance for Directors of UK Companies 2009” (October 2009); and
 - other relevant guidance from Financial Reporting Council;
-
- “Public Bodies: A Guide for NI Departments” (November 2010) issued by DFP;
 - HM Treasury’s The Orange Book - Management of Risk - Principles and Concepts October 2004;
 - “Government Internal Audit Standards”, issued by HM Treasury (February 2011);
 - the document “Managing the Risk of Fraud” (September 2003) issued by DFP;
 - relevant DFP Dear Accounting Officer and Finance Director letters;
 - relevant Dear Consolidation Officer and Dear Consolidation Manager letters issued by DFP;

- “Regularity, Propriety and Value for Money” (November 2004) issued by HM Treasury;
- “Audit Committee Handbook” (March 2007) issued by HM Treasury;
- other relevant instructions and guidance issued by the central Departments (DFP/OFMDFM) including Procurement Board and CPD Guidance;
- relevant Northern Ireland Audit Office and National Audit Office Reports;
- specific instructions and guidance issued by the sponsor Department; and
- recommendations made by the Public Accounts Committee, or by other Assembly authority, which have been accepted by the government and which are relevant to the NIW.

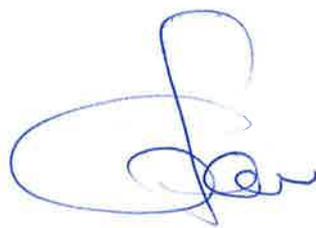
19 REVIEW OF MSFM

- 19.1 The MSFM will normally be reviewed at least every five years or following a review of the NIW’s functions as provided for in Section 7 of the Management Statement. It will also need to be reviewed if there is any change to the Executive’s policy on charging which may lead to a change of status.
- 19.2 DFP Supply will be consulted on any significant variation proposed to either the Management Statement or the Financial Memorandum.

Signed: 

Date: 30/3/12

On behalf of NI Water Limited

Signed: 

Date: 30/3/12

On behalf of Department for Regional Development

Appointment of Board Members and Remuneration

The Board members are appointed as follows:

- the Shareholder appoints the Chair and all other non-executive Board members and participates in and approves the appointment of all executive Directors to the Board; and
- the Shareholder intends to utilise these rights against a shared view between the Shareholder and the Chair about Board composition (including size, balance of experience and background) and succession. The Board will ensure that suitably rigorous annual appraisals are made of the effectiveness of the Chair and the Board, in line with the requirements of good corporate governance. These appraisals will be made available to the Shareholder and will inform discussions with the Chair on Board composition. The scope of these reviews will be expanded to include the senior management team to provide an additional channel for communication of the Board's assessment of the evolving and changing leadership resource requirements of NIW in the context of the challenging independent economic and environmental regulatory regime.

The following steps outline how the Shareholder rights are manifested in relation to the Board appointment process:

- WSU and the Chair will agree on Board composition and any succession issues at least each year in the light of the requirements of the Plan and the future actual performance of NIW;
- each year, the Chair will discuss with WSU any proposed changes to Board membership;
- WSU officials will meet with the Chair of the Nomination and Remuneration Committee or relevant non-executive Director as necessary to discuss any proposed Board changes before they become subject to the formal consent procedure – this will include approving the necessary specifications for any additions to the Board;
- WSU will manage the appointments process for non-executive Board members. A panel including a minimum of one senior DRD officials, an independent observer and either a NIW representative or an external person with senior level experience in the utilities sector or a member of the Shareholder Executive will be established by WSU to conduct the short-listing and appointments process, making recommendations to the Minister who is responsible for approving non-executive Board appointments;

- the NIW Chair or relevant non-executive Director and the NIW Nomination and Remuneration Committee will manage the appointments process for executive Board members in active consultation with and participation of WSU at all stages of the appointments process;
- a panel including a NIW representative, and a senior DRD official will be established by NIW to conduct the short-listing and appointments process making recommendations to the Board who will in turn make a recommendation to the Minister who is responsible for approving executive Board appointments;
- the Board will be responsible for conducting the recruitment process for non-Board level members of the NIW executive team, although it will keep WSU apprised in a timely manner of any such plans and activity; and
- the Shareholder and the Chair should agree the size, shape and balance of the Board to reflect the experience and capability required oversee the organisation and to enable NIW to meet the Shareholder's objectives.

Appointment of non-executive Directors

- appointment of non-executive Directors is normally for a period of 3 years with a possible three year extension subject to satisfactory performance; and
- the appointment process of non-executive Directors is in line with the Code of Practice issued by the Commissioner for Public Appointments Northern Ireland (CPANI).

NIW Board Remuneration

- The Shareholder and DFP will retain approval rights for the reward arrangements for all Directors on the Board, including incentive schemes for the Board. The Shareholder will retain approval rights over amendments to all other incentive schemes.
- In a normal Company/Shareholder relationship, the Shareholder's interest is primarily to ensure that remuneration levels and incentive schemes for the Board and senior management appropriately reflect the operational and commercial challenges facing NIW and as a result are sufficient to attract and motivate the high calibre individuals needed to drive the delivery of the Plan. However, the Board must be mindful of the environment in which NIW is operating and therefore take account of the NI Executive's remuneration policy. The Shareholder is also interested to ensure that the principles underpinning other staff incentive schemes approved by the Board are designed and implemented to reinforce the incentives agreed between the Board and the Shareholder for the Board.

- However, as NIW continues to be classified as a NDPB, wider government pay policy will apply and the Company will be required to submit a Pay Remit in accordance with NI Executive policy each year for approval by DRD/DFP.
- It is recognised best practice that executive rewards be tied closely to performance. In the case of NIW, this will be measured by meeting a limited number of quality, operational and financial targets (both short and long term) related to the delivery of the Plan and as agreed on an annual basis. In agreeing salaries in the past, the Shareholder acknowledged the need to pay appropriate market rates for success but would consequently expect the Chair and non-executives to hold Directors and senior management to account for material failures in delivering the Plan.
- The NIW Nomination and Remuneration Committee or relevant non-executive Director will recommend proposals for Board and Shareholder approval taking into account feedback from the Shareholder on business performance, the Board's assessment of business performance against the Plan, up-to-date remuneration market benchmarks and the constraints of public sector pay policy. The Chair of the Nomination and Remuneration Committee and the NIW Chair will discuss these proposals at an early stage with WSU. In approving incentive payments, the Shareholder may in exceptional circumstances approve the Nomination and Remuneration Committee or relevant non-executive Director exercising discretion to override a mechanical interpretation of performance against targets to allow for unexpected changes in factors outside management control (e.g. changes in Policy). Such discretion will only be exercised in consultation with the Nomination and Remuneration Committee or relevant non-executive Director and with the advance approval of the Shareholder.

Derogations from MPMNI

The arrangements are consistent with the DFP model document in most respects except where there are conflicts resulting from NIW's need to comply with the requirements of Companies Legislation. The key areas requiring change include the following:

- **Board** – NIW's Board ("the Board") operates under the requirements of Companies Legislation as opposed to the 'advisory Board' framework operating within other parts of the public sector. NIW's Board is therefore required to undertake its duties, functions and liabilities in accordance with the statutory requirements of Companies Legislation. Advisory Boards are not subject to these statutory requirements.
- **Insurance** - NIW has insurance arrangements in place to manage the risks associated with the absence of Crown Immunity. NIW uses commercial insurance policies covering public and employer's liability. This is in addition to the limited circumstances envisaged under MPMNI under which commercial insurance would be used (e.g. vehicles under the Road Traffic Acts). Further details are provided under section 13.12 of the Financial Memorandum 'Commercial Insurance'.
- **Taxation** – NIW is subject to the tax regimes in force by HM Revenue and Customs. Corporation tax paid by the company is a building block in determining the tariffs levied on customers and subsidies received by NIW. The company therefore seeks to organise its tax arrangements in such a way as to legitimately mitigate the potential tax charge. MPMNI does not generally recommend the use of tax planning schemes for public sector bodies (not structured as companies) as apparent savings can only be made at the expense of other tax payers.
- **Loans** – part of the company's cash requirement to fund capital expenditure is facilitated through the draw-down of loans from DRD. This is part of the GoCo arrangements which continue to apply pending any formal change to the status of NIW.
- **Regulatory environment** – NIW, as a monopoly supplier of water and sewerage services, is, subject to economic regulation by the Utility Regulator. NIW is required to operate in accordance with its Instrument of Appointment – the 'Licence'. This places considerable regulatory compliance requirements on the Company, adds complexity to the governance relationship with DRD, and requires close interaction between NIW, NIAUR and DRD.
- **Subsidy** – While the Executive continues to defer the full introduction of a comprehensive water and sewerage charging regime, the Department pays customer bills on their behalf. This money is paid to NIW through annual subsidies under Article 213 of the 2006 Order. The basis upon which the subsidies are paid, the arrangements for payment and the amounts invoiced are met in the annual subsidy Memorandum of

Understanding (MOU) which is between the Department and the Company.

FINANCIAL DELEGATIONS TO NIW

	£m
Capital Expenditure (including engineering consultant spend incurred after the project has received appropriate approval)	5.0
IT Projects	2.5
Direct Award Contracts ² (DACs) (excluding Consultancy)	0.25
Land Disposal – In accordance with Licence Provisions (£0.25m in the case of disposals to Associated Companies)	0.5
Acquisitions or disposals (cost/proceeds)	2.5

The following areas will continue to require DRD / DFP approval:

- expenditure that could create pressures which could lead to a breach:
 - i. in DEL or AME;
 - ii. in administration cost limits, resource limits, capital limits and capital grant limits; and
 - iii. the Department's Estimates provision;
- expenditure that would entail contractual commitments to significant levels of spending in future years for which plans have not been set;
- expenditure which could set a potentially expensive precedent;
- all proposals to engage external consultants that fall within the agreed definition of "external consultancy", regardless of value, will require the prior approval of the Minister for Regional Development;
- DFP approval will be required for all external consultant costs on individual projects expected to cost in excess of £75k;
- all PFI/PPP projects;
- all gifts in excess of £500 (a Register of Gifts should be maintained by NIW for all gifts in excess of £100);
- Foreign Exchange transactions greater than £500k;

² DACs are also known as Single Tender Actions (STAs) for the purpose of NIW's internal guidance

- consolatory payments over £500 (excluding any Guaranteed Standards Scheme compensation payments awarded by the Utility Regulator);
- waiving recovery of accumulated debtor balances in excess of £500k;
- write-offs in excess of £500k;
- claims waived or abandoned in excess of £100,000;
- extra-contractual and ex gratia payments in excess of £100,000;
- extra-statutory and extra-regulatory payments in excess of £100,000;
- certain private expenses of employees made necessary because of their public duties;
- compensation payments as follows:
 - individual compensation claims above £100,000 (except where under legal obligation);
 - individual compensation claims above £100,000 where the legal advice is that NIW will not win the case if contested in court; and
 - compensation payments for severance or inefficiency are calculated in accordance with scheme and terms and conditions. Any additional monies in excess of these calculations are deemed 'novel and contentious' and as such will require DRD/DFP approval.
- guarantees, indemnities or letters or general statements of comfort which could create a contingent liability;
- public statements which might imply a willingness on the part of the NIW to commit resources or incur expenditure beyond agreed levels;
- any policy or expenditure which could be considered either novel, contentious or repercussive, irrespective of size, requires DFP approval even if it appears to offer value for money taken in isolation. This includes non-standard payments in kind and unusual financing transactions, especially those with lasting commitments. NIW will obtain the approval of the Department, and DFP, through WSU in respect of any matter identified in the Articles of Association before:
 - incurring any expenditure for any purpose which is or might be considered novel or contentious, or which has or could have significant future cost implications, including on staff benefits;
 - making any significant change in the scale of operation or funding of any initiative or particular scheme previously approved by DRD; or
 - making any change of policy or practice which has wider financial implications (e.g. because it might prove repercussive among other

public sector bodies) or which might significantly affect the future level of resources required.

DRD will advise on what constitutes "significant" in this context.

- any case where the need for DFP approval has been overlooked should immediately be brought to DFP's attention.
- adherence to DFP/DRD approvals requirements as set out in MPMNI A.4.10 "Losses and Write-offs" subject to the delegations noted above.

Monitoring process

The following outlines the broad approach that the Shareholder intends to follow and the standard it expects NIW to achieve as its reporting systems continue to develop.

Performance Reporting

- (a) copies of the Board pack, KPIs and management accounts (P&L, BS and cash flow budget, actual and quarterly reforecast)
- (b) monitoring spend and performance in delivery of the agreed Capital Works Programme and projected outputs;
- (c) assessment against key strategic and transformation initiatives (including significant procurement / asset investment projects);
- (d) Quarterly Shareholder Meeting (QSM) with NIW Board – meetings to be held quarterly following the relevant Board meeting;
- (e) QSM ground clearing meeting to be held in advance of each QSM;
- (f) Statutory accounts – draft statutory accounts to be submitted to DRD in line with the requirements of the DRD Faster Closing Strategy. Whole of Government Accounts consolidation pack to be submitted to DRD in accordance with the DFP timetable;
- (g) Regulatory Accounts – to be copied to DRD as they are submitted to the Utility Regulator;
- (h) Risk register and risk management action plan – copy of NIW's risk register and action plan to be provided on a quarterly basis;
- (i) The annual report of the Audit Committee to the Board, including key findings from internal and external auditors – copied to the Shareholder annually once the Board has reviewed and agreed as final.

NIW will provide monthly and quarterly reports as required by the Shareholder. The format for the reports will continue to be developed in consultation with NIW.

NIW audit arrangements

The Shareholder will be represented at the meetings of the NIW Audit Committee. All papers and internal audit reports should be shared with the Department.

The Chair of the NIW Audit Committee will meet with the DRD Senior Finance Director and the Director of the Shareholder Unit every six months.

NIW's Internal Audit Strategy and Annual Plans should be prepared on a risk based approach. The Shareholder should be consulted on these documents to ensure that shared assurance requirements are built into the plans where required.

This is consistent with DAO 01/10 which issued on 26 February 2010. The Shareholder will keep these arrangements under review in the event of any further recommendations in respect of internal audit arrangements in the context of departmental relationships with arm's length bodies.

The External Auditor's opinion contained in the NIW's Annual Report and Accounts should include an opinion on regularity. This is in addition to the requirements of the Companies Act 2006 and any other relevant legislation.

Departmental financial reporting, budgets and controls

The following information is required as part of the broader Government reporting and budgeting process (i.e. it will not normally form part of the Shareholder Monitoring process). This is consistent with existing arrangements between DRD and NIW.

Capital Departmental Expenditure Limits (DEL), Resource DEL and other information required for Public Expenditure and Departmental budget purposes – budget and actual information to be provided in accordance with Departmental budget timetable and requirements:

- i. Monthly expenditure reporting and forecast outturn against PE lines in order to facilitate monthly reports to DFP;
- ii. Timely inputs to in-year monitoring rounds, capital (net lend) re-profiling, updates to capital commitments;
- iii. Timely inputs to all DRD/NICS financial exercises, the timetable for which is normally conveyed as part of the budget approval process;
- iv. Updates to Investment Strategy Northern Ireland as required; and
- v. Retention of documentation relating to EU programmes for audit inspection. NIW will need to retain EU files and make them available for access for some time to come. Documentation in respect of the 2000-06 Programme will need to be retained until at least 2015.

General access to information

As a result of the Freedom of Information (FOI) Act, Environmental Information Regulations (EIR), and as a result of Government ownership, there may be ad hoc requirements for NIW to provide access to information as requested by the Shareholder. NIW will satisfy all such requests within a reasonable turn-around time. As a guiding principle, the Shareholder would not expect to answer FOI or AQ type questions on matters relating to NIW performance outside its Shareholder role. In the normal course of business, FOI/AQ type requests relating to business activities and operations would be passed to NIW to process and respond in the normal timescales. There may be exceptions to this principle, and these should be discussed with the Shareholder Unit and the Board to avoid surprises and maintain transparency.

