

From the Office of the Minister



Department of  
**Enterprise, Trade  
and Investment**

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NETHERLEIGH  
MASSEY AVENUE  
BELFAST  
BT4 2JP  
Tel: 028 90 529452  
Fax: 028 90 529545

E Mail: [private.office@detini.gov.uk](mailto:private.office@detini.gov.uk)

**Our Ref: DETI SUB 37/2012**

Mr Pat Doherty MP MLA  
Room 340  
Parliament Buildings  
Stormont  
Belfast  
BT4 3XX

25<sup>th</sup> January 2012

*Dear Mr Doherty,*

#### **FOLLOW UP INFORMATION - AQO 1033/11-15**

During Oral Questions on 16 January 2012, I agreed to provide you with information on the increase in cost of the broadband services provided by Onwave Ltd under the Remote Broadband Services contract.

Under the contract, Onwave provide three product offerings - a consumer, a small business and a small/medium business service. The cost details are as follows:

#### **MAXIMUM RETAIL PRICES**

1. **Set-up/Installation Fee** (exclusive of VAT, inclusive of surveys, quotations, activations, customer premises equipment, and all other one off charges and other costs of connection to the customer).

The following maximum Set-up/Installation prices to an Eligible Retail Customer shall apply for the Term:

<b>Retail Service Offering:</b>	<b>Max Price:</b>
Consumer Service	£99.95
Small Business Service	£99.95
Small/Medium Business Service	£0.00

2. **Cost of service to Eligible Retail Customer per month** (exclusive of VAT but inclusive of all recurring charges).

The following maximum monthly cost to an Eligible Retail Customer shall apply for the Term:

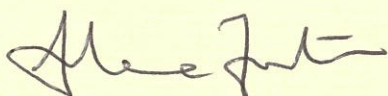
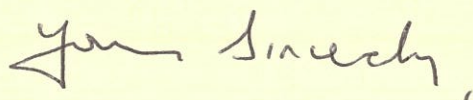
<b>Retail Service Offering:</b>	<b>Max Price:</b>	<b>Max Download Speed</b>
Consumer Service	£34.95	6 Mb
Small Business Service	£44.95	8 Mb
Small/Medium Business Service	£109.95	10 Mb

3. **Cost (per gigabit) to an Eligible Retail Customer of purchasing additional download allowance per month (in excess of the tendered download allowance) while continuing to meet the minimum requirements:**

<b>Retail Service Offering:</b>	<b>Maximum Price:</b>
Consumer Service	£9.95 (i.e. price in excess of the 4 Gb download allowance)
Small Business Service	£9.95 (i.e. price in excess of the 8 Gb download allowance)
Small/Medium Business Service	£9.95 (i.e. price in excess of the 16 Gb download allowance)

I should highlight that these are all maximum prices chargeable under the contract. Onwave would advise potential customers to contact them or visit their website – [www.onwave.co.uk/ni](http://www.onwave.co.uk/ni) to appreciate fully the range of introductory offers currently available.

I will arrange for a copy of the letter to be sent to the Speaker's office and that a copy will be placed in the Assembly Library.



**ARLENE FOSTER MLA**  
**Minister of Enterprise, Trade and Investment**